

— PARTNER WITH PROBIZ

A Referral Partnership for *Real Estate Agents*

Helping your buyers put a credible, finance-backed offer on the table — faster.



Finance-ready

Stage 4 of 6



You're updated

A commercial or business-with-property sale can still fall over post-offer if a buyer's finance isn't genuinely sorted. Probiz Finance gets your buyers finance-ready quickly, helps you manage vendor expectations with confidence, and keeps a good buyer from losing out to a faster one.

— AT A GLANCE

The partnership in 30 seconds



Fast, focused

We move at your client's pace



You keep the client

We handle finance only



You're kept informed

Updates at key stages



No cost, no obligation

Nothing owed if they don't proceed

1

You flag the buyer



2

We reach out within a business day



3

We keep you updated



4

Your buyer gets finance-ready

01 — WHY PARTNER WITH US

Why Partner With Probiz Finance

A finance partner across both commercial property and business sales.



Commercial property and business finance

Standalone commercial property, a business sold with its premises, or a vendor's own finance needs.



Pre-approval strengthens offers

A genuinely pre-approved buyer can put a credible, finance-backed offer on the table quickly.



50+ lenders across asset types

Retail, industrial, office and specialised property, plus going-concern business finance — compared across 50+ lenders.



We stay in our lane

We don't affect your commission, your vendor relationship, or how you manage the sale.



No cost, no obligation

No cost to you for referring a buyer, and no pressure on them.



"Our job is the finance, full stop. You keep the relationship — we keep you in the loop."

Pooja Choudhary · Business Finance Specialist, Probiz Finance

You keep

The client relationship

We handle

The finance conversation

You hear

Updates at key stages

Nobody pays

If it doesn't proceed

02 — WHERE WE FIT

Signs a buyer needs us

Moments in a buyer conversation that are really a finance question — pick them up before an offer goes in.

WHAT YOU'RE HEARING

💬 "I need to sort finance before I can offer"



Fast pre-qualification so the offer is credible

💬 "My bank's been slow / couldn't help"



50+ lenders with different appetite and turnaround

💬 "This is for my own business to operate from"



Owner-occupier commercial property finance

💬 "I want to buy this through my SMSF"



SMSF commercial property lending

💬 "The sale includes the business, not just property"



Combined acquisition and property finance

💬 "There's other interest in this listing"



Fast-tracked pre-approval to stay competitive



Why this matters for you

A genuinely pre-approved buyer lets you tell a vendor with conviction that an offer is finance-backed, not just enthusiastic.

03 — THE PROCESS How referring works

- 1 **You flag the buyer**
A name, contact details, and which listing or property type.
- 2 **We reach out directly**
Usually within one business day — focused on getting them finance-ready quickly.
- 3 **We keep you updated**
So you can manage vendor expectations with real information.
- 4 **You keep the sale**
We don't step into your negotiation or commission — our job is the finance.
- 5 **No cost, no obligation**
If it's not the right fit, we'll say so.

04 — YOUR PART What we need from you

- ✓ **A warm introduction**
The buyer's name, contact details, and listing or property type.
- ✓ **Timeline or competing-offer pressure (optional)**
Other interest or a fast close helps us prioritise.
- ✓ **That's it**
We come back to you with updates — no chasing.

On referral rewards: Under our Referral Partner Agreement, you receive a \$250 gift card for each referred client whose loan settles. It's disclosed to your client upfront, so it's always transparent and consistent with your professional obligations.



Let's set up a proper introduction

A short, no-obligation call with Pooja about how a referral partnership could work alongside your listings.

☎ 0415 929 728 ✉ pooja@probizfinance.com.au

📅 **Book a 20-min chat**